

# Focused on transforming the health of the community, one person at a time

*By delivering better health outcomes at lower costs*

Centene Corporation, a Fortune 500 company, is a diversified, multi-national healthcare enterprise that provides a portfolio of services to government sponsored healthcare programs, focusing on under-insured and uninsured individuals.

For more than 30 years we have remained deeply committed to transforming the health of the community, one person at a time, by delivering results for our stakeholders: state governments, members, healthcare providers, uninsured individuals and families, and other healthcare and commercial organizations. Centene's core philosophy is that quality healthcare is best delivered locally. A local approach enables us to give our members access to high quality and culturally sensitive healthcare services.

## CENTENE'S SUCCESS IS DRIVEN BY OUR COMMITMENT TO:



**Focus on  
Individuals**



**Whole  
Health**



**Active Local  
Involvement**

### LOCAL APPROACH WITH CULTURAL SENSITIVITY

We employ 30,500 people, many of whom work in our local health plan organizations across the United States. Our hiring practices reflect the composition of our membership and the local community. Equally important, our staff training focuses on the impact of culture on healthcare decisions, the impact of poverty on health, and the importance of providing appropriate resources for members with disabilities or linguistic barriers.

### CLINICAL INTERVENTIONS AND PROGRAMS

Centene utilizes evidence-based, clinical outcomes that target specific conditions and disease states such as diabetes, asthma, heart disease, and obesity. In addition, Centene develops solutions that respond to the complex health needs of a diverse range of individuals, including lower-income pregnant women, newborns, persons with intellectual and developmental disabilities, children in foster care, and migrant workers.

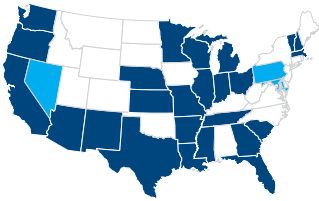
We are a leader in healthcare with a comprehensive portfolio of innovative solutions which includes coverage for Medicaid, Medicare and the Health Insurance Marketplace. We also contract with other healthcare and commercial organizations to provide specialty services to help people attain better health and quality of life.

#### HEALTH COVERAGE INCLUDES:

- TANF (Temporary Assistance for Needy Families)
- Children's Health Insurance Program
- Aged, Blind, or Disabled
- Intellectually/Developmentally Disabled
- Long-Term Services and Supports
- Foster Care
- Medicare Advantage Prescription Drug Plans
- Dual Eligible Special Needs Plans
- Institutional Special Needs Plans
- Health Insurance Marketplace
- Correctional Healthcare Services

#### SPECIALTY SERVICES INCLUDES:

- Behavioral and Specialty Therapies
- Pharmacy Benefits Management
- Specialty Pharmacy
- Life and Health Management
- Managed Vision
- Telehealth
- Care Management Software Solutions
- Dental Benefits Management
- In-Home Health Services
- Medication Adherence
- TRICARE



# 28 states

2 international markets<sup>1</sup>

WITH GOVERNMENT SPONSORED HEALTHCARE PROGRAMS & IMPLEMENTATIONS<sup>2</sup>

# 11.4 million

managed care members<sup>3</sup>

# #124

FORTUNE 500 (2016)

# #470

FORTUNE'S "GLOBAL 500 LIST" (2016)

# 30,500

employees

2017 expected revenues  
**\$46.0-\$46.8B**

# \$9.1 billion

in cash and investments

## M >> Managed Care Membership

Our philosophy is that quality healthcare is best delivered locally. Across the United States, Centene's health plan organizations leverage our full range of solutions to address healthcare challenges faced by individuals, families, healthcare providers, and governments.

<sup>1</sup> We have a controlling interest in The Practice Group, one of the largest provider networks in the UK, and an investment in Ribera Salud, a Spanish Health Management Group.

<sup>2</sup> Operations in Maryland, Nevada and Pennsylvania are expected to commence in 2017. Includes management solutions that will be provided through Envolve, Inc.

<sup>3</sup> Membership data is as of December 31, 2016 and includes 2.8 million TRICARE eligibles.

**ARIZONA**  
M: 598,300

**ARKANSAS**  
M: 58,600

**CALIFORNIA**  
M: 2,973,500

**FLORIDA**  
M: 716,100

**GEORGIA**  
M: 488,000

**ILLINOIS**  
M: 237,700

**INDIANA**  
M: 285,800

**KANSAS**  
M: 139,700

**LOUISIANA**  
M: 472,800

**MASSACHUSETTS**  
M: 48,300

**MICHIGAN**  
M: 2,000

**MINNESOTA**  
M: 9,400

**MISSISSIPPI**  
M: 310,200

**MISSOURI**  
M: 105,700

**NEBRASKA**  
Commenced January 1, 2017

**NEVADA**  
Expected to commence in Q3 2017

**NEW HAMPSHIRE**  
M: 77,400

**NEW MEXICO**  
M: 7,100

**OHIO**  
M: 316,000

**OREGON**  
M: 217,800

**PENNSYLVANIA**  
Expected to commence in Q2 2017

**SOUTH CAROLINA**  
M: 122,500

**TENNESSEE**  
M: 21,700

**TEXAS**  
M: 1,072,400

**VERMONT**  
M: 1,600

**WASHINGTON**  
M: 238,400

**WISCONSIN**  
M: 73,800

## ADDRESSING MEMBER NEEDS THROUGH INNOVATION



### Personal Member Outreach and Support

Through MemberConnections<sup>®</sup> and other outreach programs, representatives visit members where they live and work to guide them through the complex healthcare system and get them the community resources they need.



### Incentives for Healthier Living

Incentive programs like CentAccount<sup>®</sup> encourage healthy activity, such as regular check-ups and routine screenings, to strengthen the relationships between members and their caregivers while promoting personal healthcare responsibility.



### Helping Mothers and their Babies

Start Smart for Your Baby<sup>®</sup> is an extensive, award-winning education, care management and outreach program for pregnant members, new moms and their babies — helping to lower the risks of premature births and admissions to neonatal intensive care units.



### Technology for Better Healthcare

Centene uses technology to improve care coordination, eliminate redundancy and reduce errors. Our state-of-the-art systems provide members, healthcare providers and caregivers secure access to health information and treatment history, including prescription drug use, immunization history, reported allergies, past doctor visits, behavioral health history, laboratory tests and vital signs.

**QUALITY** means going above-and-beyond to make sure our members get appropriate preventive care to stay healthy, and that they receive the right care in the right place. We are proud to have our quality performance efforts formally recognized by both URAC and the National Committee for Quality Assurance (NCQA).

### URAC ACCREDITATIONS

CASE MANAGEMENT, DISEASE MANAGEMENT, HEALTH UTILIZATION MANAGEMENT, HEALTH NETWORK, HEALTH CALL CENTER, PHARMACY BENEFITS MANAGEMENT, SPECIALTY PHARMACY

### NCQA ACCREDITATIONS

MANAGED BEHAVIORAL HEALTHCARE, UTILIZATION MANAGEMENT/CREDENTIALING, DISEASE MANAGEMENT, MULTICULTURAL HEALTH CARE DISTINCTION, WELLNESS AND HEALTH PROMOTION, HEALTH PLANS

### NCQA ACCREDITED HEALTH PLANS

ARIZONA, ARKANSAS, CALIFORNIA, FLORIDA, GEORGIA, ILLINOIS, INDIANA, KANSAS, LOUISIANA, MASSACHUSETTS, MISSISSIPPI, MISSOURI, NEW HAMPSHIRE, OHIO, OREGON, SOUTH CAROLINA, TEXAS, WASHINGTON, WISCONSIN

For more information on our programs, partnerships, accreditations and awards, please visit: [centene.com](http://centene.com)